

Rank	Manufacturer	Year	Powered Ind. Truck Sales			Total Corporation Sales			Profit/ Loss*	Employees		Manufacturer
			Mio. EUR	Mio. Valuta		Mio. EUR	Mio. Valuta			Tot. Corp.	Ind. Trucks	
1	 TOYOTA	2012/13	4.900	592.274	JPY	13.363	1.615.244	JPY	G	47.412	23.044	Toyota Industries Corp. Japan (BT, Cesab, Raymond) FY 1.4. – 31.3.
		2011/12	5.173	566.746	JPY	14.087	1.543.352	JPY	G	43.516	19.520	
		2010/11	4.172	490.676	JPY	12.583	1.479.839	JPY	G	40.825	17.974	
		2009/10	3.390	426.919	JPY	10.941	1.377.769	JPY	V	38.903	16.583	
		2008/09	4.842	635.123	JPY	12.078	1.584.252	JPY	V	39.916	18.652	
2	 KION GROUP	2012	4.727	4.727	EUR	4.727	4.727	EUR	G	21.215	21.215	Kion Germany (Linde, Still, OM, Baoli, Fenwick, Voltas) FY = Calendar Year
		2011	4.368	4.368	EUR	4.368	4.368	EUR	V	21.862	21.862	
		2010	3.534	3.534	EUR	3.534	3.534	EUR	V	19.968	19.968	
		2009	3.084	3.084	EUR	3.084	3.084	EUR	V	19.953	19.953	
		2008	4.554	4.554	EUR	4.554	4.554	EUR	V	21.168	21.168	
3	 JUNGHEINRICH	2012	2.015	2.015	EUR	2.229	2.229	EUR	G	11.261	11.261	Jungheinrich Germany FY = Calendar Year
		2011	1.922	1.922	EUR	2.116	2.116	EUR	G	10.711	10.711	
		2010	1.653	1.653	EUR	1.816	1.816	EUR	G	10.138	10.138	
		2009	1.526	1.526	EUR	1.677	1.677	EUR	V	10.266	10.266	
		2008	1.901	1.901	EUR	2.145	2.145	EUR	G	10.784	10.784	
4	 HYSTER-YALE MATERIALS HANDLING	2012	1.871	2.469	USD	1.871	2.469	USD	G	5.300	5.300	Hyster-Yale Materials Handling USA (Yale, Hyster, Utilev) FY = Calendar Year
		2011	1.919	2.541	USD	2.511	3.331	USD	G	9.300	5.300	
		2010	1.349	1.802	USD	2.011	2.688	USD	G	8.900	5.000	
		2009	1.024	1.475	USD	1.604	2.311	USD	G	8.600	4.500	
		2008	1.969	2.740	USD	2.644	3.680	USD	V	9.500		
5	 CROWN	2012/13	1.718	2.200	USD	1.718	2.200	USD	G	10.100	10.100	Crown Equipment Corporation USA FY 1.4. – 31.3.
		2011/12	1.572	2.100	USD	1.588	2.121	USD	G	9.400	9.400	
		2010/11	1.267	1.800	USD	1.280	1.818	USD	G	8.400	8.400	
		2009/10	1.175	1.584	USD	1.187	1.600	USD	G	7.200	7.200	
		2008/09	1.355	1.803	USD	1.368	1.821	USD	G	7.436	7.436	
6	 CARGOTEC	2012	1.422	1.422	EUR	3.327	3.327	EUR	G	10.294	5.067	Cargotec Finland (Kalmar) FY = Calendar Year
		2011	1.020	1.020	EUR	3.139	3.139	EUR	G	10.928	2.612	
		2010	1.020	1.020	EUR	2.575	2.575	EUR	G	9.832	2.000	
		2009	1.007	1.007	EUR	2.581	2.581	EUR	G	9.606	3.500	
		2008	1.516	1.516	EUR	3.399	3.399	EUR	G	11.826	4.308	
7	 UNICARRIERS	2012/13	1.200	145.044	JPY	1.200	145.044	JPY	U	4.890	4.890	UniCarriers Japan (Nissan, TCM, Atlet) FY 1.4. – 31.3.
		2011/12										
		2010/11										
		2009/10										
		2008/09										
8	 MITSUBISHI HEAVY INDUSTRIES, LTD.	2012/13	1.023	123.650	JPY	23.313	2.817.800	JPY	G	68.213	2.309	Mitsubishi Heavy Industries Japan (Mitsubishi, Mitsubishi Caterpillar Sagamihara Mach. Works, Rocla) FY 1.4. – 31.3.
		2011/12	1.042	114.162	JPY	25.748	2.820.900	JPY	G	68.887		
		2010/11	928	109.142	JPY	24.690	2.903.770	JPY	G	68.816		
		2009/10	681	85.758	JPY	23.353	2.940.887	JPY	G	67.669		
		2008/09	1.153	151.239	JPY	25.735	3.375.674	JPY	G	67.416		
9	 MANITOU	2012	1.020	1.020	EUR	1.265	1.265	EUR	G	3.219	2.500	Manitou France FY = Calendar Year
		2011	925	925	EUR	1.131	1.131	EUR	G	3.061		
		2010	697	697	EUR	838	838	EUR	G	2.778		
		2009	581	581	EUR	684	684	EUR	V	2.643		
		2008	1.110	1.110	EUR	1.278	1.278	EUR	G	3.319		
10	 HELI	2012	746	6.135	CNY				G		5.844	Anhui Heli PR China FY = Calendar Year
		2011	782	6.377	CNY				G		6.279	
		2010	576	5.084	CNY				G	6.200	5.000	
		2009	317	3.115	CNY	378	3.720	CNY	G			
		2008	317	3.010	CNY	378	3.594	CNY	G		4.800	

* G (Profit), V (Loss), U (Unknown)

Rank	Manufacturer	Year	Powered Ind. Truck Sales Mio. EUR Mio. Valuta			Total Corporation Sales Mio. EUR Mio. Valuta			Profit/ Loss*	Employees Tot. Corp. Ind. Trucks	Manufacturer
11	KOMATSU	2012/13	650	78.600	JPY	15.594	1.884.900	JPY	G	46.000	Komatsu Japan FY 1.4. – 31.3.
		2011/12	761	83.365	JPY	18.088	1.981.763	JPY	G	44.206	
		2010/11	680	79.990	JPY	15.672	1.843.127	JPY	G	41.059	
		2009/10	551	69.400	JPY	11.368	1.431.564	JPY	G	38.518	
		2008/09	890	116.713	JPY	15.413	2.021.743	JPY	G	39.855	
12	 HANGCHA	2012	643	5.287	CNY	1.119	9.201	CNY	G	2.195	Hangcha Group PR China FY = Calendar Year
		2011	681	5.554	CNY	1.023	8.342	CNY	G	2.230	
		2010	521	4.593	CNY	806	7.110	CNY	G	2.051	
		2009	306	3.005	CNY	410	4.034	CNY	G	2.029	
		2008	346	3.286	CNY	454	4.315	CNY	G	2.500	
13	NICHIIYU	2012/13	583	70.427	JPY	690	83.367	JPY	G	2.972	Nippon Yusoki Japan (Nichiyu) FY 1.4. – 31.3.
		2011/12	623	68.304	JPY	749	82.006	JPY	G	2.872	
		2010/11	518	60.899	JPY	611	71.918	JPY	G	2.793	
		2009/10	441	55.520	JPY	523	65.903	JPY	V	2.724	
		2008/09	397	52.051	JPY	500	65.606	JPY	G	2.229	
14	 CLARK	2012	516	725.810	KRW	1.899	2.669.829	KRW	G	13.000	Clark South Korea FY = Calendar Year
		2011	523	783.655	KRW	1.919	2.875.330	KRW	G	13.000	
		2010	427	639.472	KRW	1.426	2.137.187	KRW	G	11.000	
		2009	281	468.640	KRW	1.187	1.978.693	KRW	G	10.500	
		2008	526	967.338	KRW	1.271	2.337.734	KRW	G	11.000	
15	 DOOSAN Infracore	2012	470	660.928	KRW	5.802	8.158.400	KRW	G		Doosan Infracore South Korea FY = Calendar Year
		2011	476	713.376	KRW	5.647	8.463.086	KRW	G	14.376	
		2010	322	482.697	KRW	4.991	7.481.919	KRW	G	14.000	
		2009	319	531.763	KRW	1.598	2.663.000	KRW	V	792	
		2008	461	847.839	KRW	2.155	3.963.000	KRW	V	750	
16	 HYUNDAI HEAVY INDUSTRIES CO., LTD.	2012	373	524.267	KRW	38.900	54.702.185	KRW	G	25.439	Hyundai Heavy Industries South Korea FY = Calendar Year
		2011	277	414.845	KRW	35.839	53.711.666	KRW	G	24.948	
		2010	179	267.642	KRW	24.911	37.342.404	KRW	G	24.222	
		2009	115	192.513	KRW	12.683	21.142.197	KRW	G	24.475	
		2008	162	297.756	KRW	10.851	19.957.100	KRW	G	25.000	
17	 MERLO	2012	343	343	EUR	404	404	EUR	U	1.034	Merlo Italy FY = Calendar Year
		2011	311	311	EUR	380	380	EUR	U	1.038	
		2010	243	243	EUR	287	287	EUR	U	950	
		2009	223	223	EUR	280	280	EUR	U	952	
		2008	349	349	EUR	395	395	EUR	U	980	
18	 Tailift	2012	148	5.676	TWD	174	6.673	TWD	G	1.350	Tailift Group Republic of China (Tailift, Artison, ASW, GCPower) FY = Calendar Year
		2011	123	4.797	TWD	205	7.995	TWD	G	1.450	
		2010	84	3.233	TWD	123	4.733	TWD	G	1.200	
		2009	96	4.431	TWD	156	7.208	TWD	G	1.200	
		2008	135	6.246	TWD	180	8.328	TWD	G	1.700	
19	KONECRANES	2012	138	138	EUR	2.170	2.170	EUR	G	11.917	Konecranes Finland FY = Calendar Year
		2011	124	124	EUR	1.896	1.896	EUR	G	11.651	
		2010	91	91	EUR	1.546	1.546	EUR	G	10.042	
		2009	81	81	EUR	1.671	1.671	EUR	G	9.782	
		2008	102	102	EUR	2.103	2.103	EUR	G	9.904	
20	 EP	2012	115	945	CNY	173	1.422	CNY	U	1.500	EP Equipment PR China FY = Calendar Year
		2011	120	979	CNY	180	1.469	CNY	G	1.500	
		2010	95	838	CNY	125	1.103	CNY	U	1.500	
		2009	62	610	CNY	84	826	CNY	U		
		2008	60	570	CNY	80	760	CNY	G	900	

* G (Profit), V (Loss), U (Unknown)

Rank	Manufacturer	Year	Powered Ind. Truck Sales			Total Corporation Sales			Profit/ Loss*	Employees		Manufacturer
			Mio. EUR	Mio. Valuta		Mio. EUR	Mio. Valuta			Tot. Corp.	Ind. Trucks	
21		2011/12	110	110	EUR	110	110	EUR	G	250	250	CombiLift Ireland
		2010/11	92	92	EUR	92	92	EUR	G	210	210	
		2009/10	82	82	EUR	82	82	EUR	G	170	170	
		2008/09	74	74	EUR	74	74	EUR	G	150	150	
		2007/08	95	95	EUR	95	95	EUR	G	190	190	
22	HUBTEX.	2012	75	75	EUR	92	92	EUR	G	480	335	Hubtex Germany
		2011	59	59	EUR	75	75	EUR	G	450	309	
		2010	53	53	EUR	66	66	EUR	G	500	360	
		2009	58	58	EUR	72	72	EUR	G	447	289	
		2008	73	73	EUR	92	92	EUR	G	520	370	
23	 maximal 美科斯	2012	66	540	CNY	205	1.682	CNY	G	2.000	650	Zhejiang Maximal Forklift PR China
		2011	53	430	CNY				G	1.800	600	
		2010	41	360	CNY				G	1.600	500	
		2009	15	147	CNY				G	1.500	500	
		2008	23	223	CNY				G	1.300	400	
24	 HYTSU Material Handling	2012	57	473	CNY	57	473	CNY	U			Hytsu Group PR China
		2011	67	548	CNY	67	548	CNY	U			
		2010	52	457	CNY	52	457	CNY	G	500	300	
		2009	60	586	CNY	60	586	CNY	G	486	318	
		2008										
25	SVETRUCK®	2011/12	55	458	SEK	59	492	SEK	G	210	187	Svetruck Sweden
		2010/11	54	495	SEK	57	526	SEK	G	219	193	
		2009/10	54	507	SEK	57	535	SEK	V	233	207	
		2008/09	57	582	SEK	63	644	SEK	G	247	216	
		2007/08	56	529	SEK	62	585	SEK	G	233	208	
26	<i>Godrej</i>	2012/13	54	3.721	INR	924	64.310	INR	G	15.732	1.269	Godrej & Boyce India
		2011/12	51	3.494	INR	913	62.130	INR	G	13.345	1.081	
		2010/11	48	3.040	INR	867	54.911	INR	G	13.151	1.012	
		2009/10	36	2.179	INR	721	43.622	INR	G	12.654	849	
		2008/09	35	2.418	INR	586	40.351	INR	G	11.675	745	
27	<i>Paletrans</i>	2012	44	120	BRL	47	128	BRL	G	387	356	Paletrans Brazil
		2011	45	109	BRL	56	135	BRL	G	401	295	
		2010	46	101	BRL	61	136	BRL	G	421	338	
		2009	20	50	BRL	26	65	BRL	G	344	274	
		2008	19	63	BRL	17	54	BRL	G	272	213	
28	Stöcklin	2012	25	30	CHF	75	90	CHF	G	480	60	Stöcklin Switzerland
		2011	24	30	CHF	78	95	CHF	G	500	60	
		2010	23	29	CHF	90	113	CHF	G	510	61	
		2009	19	28	CHF	82	122	CHF	G	504	59	
		2008	23	35	CHF	90	134	CHF	G	520	63	
29	 OMG	2012	25	25	EUR	59	59	EUR	V	178	133	OMG Italy
		2011	30	30	EUR	46	46	EUR	V	178	133	
		2010	27	27	EUR	42	42	EUR	V	178	133	
		2009	20	20	EUR	23	23	EUR	V	125	102	
		2008	29	29	EUR	32	32	EUR	U	137	112	
30	CAVAION SIDELOADERS BAUMANN	2012	25	25	EUR	25	25	EUR	G	78	78	Baumann Italy
		2011	23	23	EUR	23	23	EUR	G	74	74	
		2010	18	18	EUR	18	18	EUR	G	67	67	
		2009	20	20	EUR	20	20	EUR	G	67	67	
		2008	24	24	EUR	24	24	EUR	G	76	76	

* G (Profit), V (Loss), U (Unknown)

Rank	Manufacturer	Year	Powered Ind. Truck Sales			Total Corporation Sales			Profit/ Loss*	Employees		Manufacturer
			Mio. EUR	Mio. Valuta		Mio. EUR	Mio. Valuta		Tot.Corp.	Ind.Trucks		
31		2012	12	12	EUR	12	12	EUR	G	60	60	Magaziner Germany
		2011	12	12	EUR	12	12	EUR	G	60	60	
		2010	11	11	EUR	11	11	EUR	G	60	60	
		2009	10	10	EUR	10	10	EUR	G	60	60	
		2008	15	15	EUR	15	15	EUR	G	65	65	
FY = Calendar Year												
32		2012	11	11	EUR	11	11	EUR	G	90	90	Miag Germany
		2011	11	11	EUR	11	11	EUR	G	90	90	
		2010	11	11	EUR	11	11	EUR	G	90	90	
		2009	10	10	EUR	13	13	EUR	G	90	90	
		2008	13	13	EUR	13	13	EUR	U	90	90	
FY = Calendar Year												

The Table on the Internet: www.dhf-magazin.com

* G (Profit), V (Loss), U (Unknown)

Conversion Table for the World Ranking List 2012/2013

Average exchange rates of the European Central Bank based on 1 EUR, to the end of each fiscal year

Country	Brasil	India	Japan	Sweden	Switzerland	South Korea	Taiwan	USA		PR China
Year	BRL	INR	JPY	SEK	CHF	KRW	TWD	USD		CNY
2012	2,703600	69,566000	120,870000	8,336200	1,207200	1406,230000	38,349300	1,319400 ¹⁾	1,280500 ²⁾	8,220700
2011	2,415900	68,042000	109,560000	9,164000	1,215600	1498,690000	38,998000	1,323900	1,335600	8,158800
2010	2,217700	63,345000	117,610000	9,389000	1,250400	1499,060000	38,482400	1,336200	1,420700	8,822000
2009	2,511300	60,514000	125,930000	10,219100	1,483600	1666,970000	46,204100	1,440600	1,347900	9,835000
2008	3,243600	68,909730	131,170000	9,438100	1,485000	1839,130000	46,266840	1,391700	1,330800	9,495600

¹⁾ 31.12.2012 ²⁾ 28.03.2013

Encyclopaedia of Forklift-Trucks



**New Edition
2014**

The updated standard work „Encyclopaedia of Forklift-Trucks“ will be published in the second quarter of 2014. It will include the latest technology and lots of new and updated laws and norms. The Encyclopaedia is an indispensable work of reference for every producer, distributor or user of Forklift-Trucks.

AGT Verlag Thum GmbH
Teinacher Str. 34
D-71634 Ludwigsburg

Tel.: 0049 7141 22 31-0
Fax: 0049 7141 22 31-31

Mail: anzeigen@agt-verlag.de
www.dhf-intralogistik.de