

Rank	Manufacturer	Year	Powered Ind. Truck Sales			Total Corporation Sales			Profit/ Loss*	Employees		Manufacturer
			Mio. EUR	Mio. Valuta		Mio. EUR	Mio. Valuta			Tot. Corp.	Ind.Trucks	
1	 TOYOTA	2013/14	5.682	809.276	JPY	14.098	2.007.856	JPY	G	49.333	23.453	Toyota Industries Corp. Japan (BT, Cesab, Raymond) FY: 1.4. – 31.3.
		2012/13	4.935	596.449	JPY	13.363	1.615.244	JPY	G	47.412	23.044	
		2011/12	5.173	566.746	JPY	14.087	1.543.352	JPY	G	43.516	19.520	
		2010/11	4.172	490.676	JPY	12.583	1.479.839	JPY	G	40.825	17.974	
		2009/10	3.390	426.919	JPY	10.941	1.377.769	JPY	V	38.903	16.583	
2	 KION GROUP	2013	4.495	4.495	EUR	4.495	4.495	EUR	G	22.273	22.273	Kion Germany (Linde, Still, OM, Baoli, Fenwick, Voltas) FY = Calendar Year
		2012	4.560	4.560	EUR	4.560	4.560	EUR	G	21.215	21.215	
		2011	4.368	4.368	EUR	4.368	4.368	EUR	V	21.862	21.862	
		2010	3.534	3.534	EUR	3.534	3.534	EUR	V	19.968	19.968	
		2009	3.084	3.084	EUR	3.084	3.084	EUR	V	19.953	19.953	
3	 JUNGHEINRICH	2013	2.290	2.290	EUR	2.290	2.290	EUR	G	11.840	11.840	Jungheinrich Germany FY = Calendar Year
		2012	2.270	2.270	EUR	2.270	2.270	EUR	G	11.261	11.261	
		2011	1.922	1.922	EUR	2.116	2.116	EUR	G	10.711	10.711	
		2010	1.653	1.653	EUR	1.816	1.816	EUR	G	10.138	10.138	
		2009	1.526	1.526	EUR	1.677	1.677	EUR	V	10.266	10.266	
4	 HYSTER-YALE MATERIALS HANDLING	2013	1.934	2.666	USD	1.934	2.666	USD	G	5.100	5.100	Hyster-Yale Materials Handling USA (Yale, Hyster, Utilev) FY = Calendar Year
		2012	1.871	2.469	USD	1.871	2.469	USD	G	5.300	5.300	
		2011	1.919	2.541	USD	2.511	3.331	USD	G	9.300	5.300	
		2010	1.349	1.802	USD	2.011	2.688	USD	G	8.900	5.000	
		2009	1.024	1.475	USD	1.604	2.311	USD	G	8.600	4.500	
5	 CROWN	2013/14	1.741	2.400	USD	1.741	2.400	USD	G	10.700	10.700	Crown Equipment Corporation USA FY: 1.4. – 31.3.
		2012/13	1.718	2.200	USD	1.718	2.200	USD	G	10.100	10.100	
		2011/12	1.572	2.100	USD	1.588	2.121	USD	G	9.400	9.400	
		2010/11	1.267	1.800	USD	1.280	1.818	USD	G	8.400	8.400	
		2009/10	1.175	1.584	USD	1.187	1.600	USD	G	7.200	7.200	
6	 CARGOTEC	2013	1.550	1.550	EUR	3.181	3.181	EUR	G	10.610	5.269	Cargotec Finland (Kalmar) FY = Calendar Year
		2012	1.422	1.422	EUR	3.327	3.327	EUR	G	10.294	5.067	
		2011	1.020	1.020	EUR	3.139	3.139	EUR	G	10.928	2.612	
		2010	1.020	1.020	EUR	2.575	2.575	EUR	G	9.832	2.000	
		2009	1.007	1.007	EUR	2.581	2.581	EUR	G	9.606	3.500	
7	 MITSUBISHI NICHYU FORKLIFT	2013/14	1.484	211.351	JPY	1.484	211.351	JPY	G	5.409	5.409	Mitsubishi Nichiyu Forklift Co., Ltd. , Japan Mitsubishi, Caterpillar, Nichiyu, Rocla GJ: 1.4. - 31.3.
		2012/13										
		2011/12										
		2010/11										
		2009/10										
8	 UNICARRIERS	2013/14	1.230	175.205	JPY	1.230	175.205	JPY	G	5.208	5.208	UniCarriers Japan (Nissan, TCM, Atlet) FY: 1.4. – 31.3.
		2012/13	1.200	145.044	JPY	1.200	145.044	JPY	U	4.890	4.890	
		2011/12										
		2010/11										
		2009/10										
9	 MANITOU GROUP	2013	934	934	EUR	1.176	1.176	EUR	G	3.242	1.845	Manitou France FY = Calendar Year
		2012	1.020	1.020	EUR	1.265	1.265	EUR	G	3.219	2.500	
		2011	925	925	EUR	1.131	1.131	EUR	G	3.061		
		2010	697	697	EUR	838	838	EUR	G	2.778		
		2009	581	581	EUR	684	684	EUR	V	2.643		
10	 HELI	2013	790	6.602	CNY	790	6.602	CNY	G	7.488	7.075	Anhui Heli PR China FY = Calendar Year
		2012	746	6.135	CNY				G		5.844	
		2011	782	6.377	CNY				G		6.279	
		2010	576	5.084	CNY				G	6.200	5.000	
		2009	317	3.115	CNY	378	3.720	CNY	G			

* G (Profit), V (Loss), U (Unknown)

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			Mio. EUR	Mio. Valuta	CNY	Mio. EUR	Mio. Valuta	CNY		Tot. Corp.	Ind. Trucks	
11	 HANGCHA	2013	729	6.087	CNY	1.237	10.335	CNY	G	2.118	1.074	Hangcha Group PR China FY = Calendar Year
		2012	643	5.287	CNY	1.119	9.201	CNY	G	2.195	1.079	
		2011	681	5.554	CNY	1.023	8.342	CNY	G	2.230	1.800	
		2010	521	4.593	CNY	806	7.110	CNY	G	2.051	2.051	
		2009	306	3.005	CNY	410	4.034	CNY	G	2.029	2.029	
12	 KOMATSU	2013/14	604	85.961	JPY	13.718	1.953.657	JPY	G	47.208		Komatsu Japan FY: 1.4. – 31.3.
		2012/13	650	78.600	JPY	15.594	1.884.900	JPY	G	46.000		
		2011/12	761	83.365	JPY	18.088	1.981.763	JPY	G	44.206		
		2010/11	680	79.990	JPY	15.672	1.843.127	JPY	G	41.059	3.119	
		2009/10	551	69.400	JPY	11.368	1.431.564	JPY	G	38.518	3.389	
13	 CLARK	2013	514	747.011	KRW	1.741	2.532.000	KRW	G	13.000	1.500	Clark South Korea FY = Calendar Year
		2012	516	725.810	KRW	1.899	2.669.829	KRW	G	13.000	1.500	
		2011	523	783.655	KRW	1.919	2.875.330	KRW	G	13.000	1.500	
		2010	427	639.472	KRW	1.426	2.137.187	KRW	G	11.000	1.300	
		2009	281	468.640	KRW	1.187	1.978.693	KRW	G	10.500	1.055	
14	 DOOSAN Corporation	2013	486	706.770	KRW	17.000	24.722.420	KRW	G	43.000	800	Doosan Corporation South Korea FY = Calendar Year
		2012	470	660.928	KRW	17.356	24.407.054	KRW	G		850	
		2011	476	713.376	KRW	5.647	8.463.086	KRW	G	14.376	800	
		2010	322	482.697	KRW	4.991	7.481.919	KRW	G	14.000	750	
		2009	319	531.763	KRW	1.598	2.663.000	KRW	V		792	
15	 MERLO	2013	318	318	EUR	372	372	EUR	U	1.017	729	Merlo Italy FY = Calendar Year
		2012	343	343	EUR	404	404	EUR	U	1.034	750	
		2011	311	311	EUR	380	380	EUR	U	1.038	737	
		2010	243	243	EUR	287	287	EUR	U	950	664	
		2009	223	223	EUR	280	280	EUR	U	952	642	
16	 HYUNDAI HEAVY INDUSTRIES CO.,LTD.	2013	249	361.927	KRW	37.260	54.186.086	KRW	G	26.013		Hyundai Heavy Industries South Korea FY = Calendar Year
		2012	373	524.267	KRW	38.900	54.702.185	KRW	G	25.439	258	
		2011	277	414.845	KRW	35.839	53.711.666	KRW	G	24.948		
		2010	179	267.642	KRW	24.911	37.342.404	KRW	G	24.222	550	
		2009	115	192.513	KRW	12.683	21.142.197	KRW	G	24.475	155	
17	 EP	2013	146	1.220	CNY	205	1.713	CNY	G	1.550	850	EP Equipment PR China FY = Calendar Year
		2012	115	945	CNY	173	1.422	CNY	U	1.500	800	
		2011	120	979	CNY	180	1.469	CNY	G	1.500	800	
		2010	95	838	CNY	125	1.103	CNY	U	1.500	800	
		2009	62	610	CNY	84	826	CNY	U			
18	 Tailift	2013	140	5.781	TWD	174	7.185	TWD	G	1.500	600	Tailift Group PR China (Tailift, Artison, ASW, GCPower) FY = Calendar Year
		2012	148	5.676	TWD	174	6.673	TWD	G	1.350	550	
		2011	123	4.797	TWD	205	7.995	TWD	G	1.450	600	
		2010	84	3.233	TWD	123	4.733	TWD	G	1.200		
		2009	96	4.431	TWD	156	7.208	TWD	G	1.200		
19	 KONECRANES	2013	130	130	EUR	2.100	2.100	EUR	G	11.832	163	Konecranes Finland FY = Calendar Year
		2012	138	138	EUR	2.170	2.170	EUR	G	11.917	155	
		2011	124	124	EUR	1.896	1.896	EUR	G	11.651	133	
		2010	91	91	EUR	1.546	1.546	EUR	G	10.042	112	
		2009	81	81	EUR	1.671	1.671	EUR	G	9.782	120	
20	 COMBiLiFT lifting Innovation	2012/13	130	130	EUR	130	130	EUR	G	300	300	CombiLift Ireland FY: 1.9. – 31.8.
		2011/12	110	110	EUR	110	110	EUR	G	250	250	
		2010/11	92	92	EUR	92	92	EUR	G	210	210	
		2009/10	82	82	EUR	82	82	EUR	G	170	170	
		2008/09	74	74	EUR	74	74	EUR	G	150	150	

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			Mio. EUR	Mio. Valuta		Mio. EUR	Mio. Valuta			Tot. Corp.	Ind.Trucks	
21	 Lonking	2013	118	983	CNY	976	8.158	CNY	G	7.619		Lonking Machinery PR China FY = Calendar Year
22	 maximal 美科斯	2013	88	734	CNY	218	1.819	CNY	G	2.000	650	Zhejiang Maximal Forklift PR China FY = Calendar Year
		2012	66	540	CNY	205	1.682	CNY	G	2.000	650	
		2011	53	430	CNY				G	1.800	600	
		2010	41	360	CNY				G	1.600	500	
		2009	15	147	CNY				G	1.500	500	
23	 HUBTEX.	2013	76	76	EUR	93	93	EUR	G	493	373	Hubtex Germany FY = Calendar Year
		2012	75	75	EUR	92	92	EUR	G	480	335	
		2011	59	59	EUR	75	75	EUR	G	450	309	
		2010	53	53	EUR	66	66	EUR	G	500	360	
		2009	58	58	EUR	72	72	EUR	G	447	289	
24	 SVETRUCK	2012/13	54	472	SEK	58	503	SEK	G	197	178	Svetruck Sweden FY: 1.9. – 31.8.
		2011/12	55	458	SEK	59	492	SEK	G	210	187	
		2010/11	54	495	SEK	57	526	SEK	G	219	193	
		2009/10	54	507	SEK	57	535	SEK	V	233	207	
		2008/09	57	582	SEK	63	644	SEK	G	247	216	
25	 Godrej	2013/14	45	3.745	INR	941	77.731	INR	G	13.102	907	Godrej & Boyce India FY: 1.4. – 31.3.
		2012/13	54	3.721	INR	924	64.310	INR	G	15.732	1.269	
		2011/12	51	3.494	INR	913	62.130	INR	G	13.345	1.081	
		2010/11	48	3.040	INR	867	54.911	INR	G	13.151	1.012	
		2009/10	36	2.179	INR	721	43.622	INR	G	12.654	849	
26	 Palettrans	2013	43	138	BRL	49	157	BRL	G	450	414	Palettrans Brazil FY = Calendar Year
		2012	44	120	BRL	47	128	BRL	G	387	356	
		2011	45	109	BRL	56	135	BRL	G	401	295	
		2010	46	101	BRL	61	136	BRL	G	421	338	
		2009	20	50	BRL	26	65	BRL	G	344	274	
27	 BULMOR	2013	29	29	EUR	29	29	EUR	G	140	140	Bulmor Austria FY = Calendar Year
		2012										
		2011	37	37	EUR	145	145	EUR	U	576	151	
		2010	28	28	EUR	119	119	EUR	U	606	157	
		2009										
28	 Stöcklin	2013	24	29	CHF	93	114	CHF	G	460	60	Stöcklin Switzerland FY = Calendar Year
		2012	25	30	CHF	75	90	CHF	G	480	60	
		2011	24	30	CHF	78	95	CHF	G	500	60	
		2010	23	29	CHF	90	113	CHF	G	510	61	
		2009	19	28	CHF	82	122	CHF	G	504	59	
29	 PRAMAC	2013	23	23	EUR	175	175	EUR	G	680	110	Pramac (Lifter) Italy FY = Calendar Year
		2012										
		2011	26	26	EUR	256	256	EUR	V	816	94	
		2010	24	24	EUR	235	235	EUR	V	859	95	
		2009	17	17	EUR	186	186	EUR	V	857	100	
30	 OMG	2013	22	22	EUR	55	55	EUR	U	178	133	OMG Italy FY = Calendar Year
		2012	25	25	EUR	59	59	EUR	V	178	133	
		2011	30	30	EUR	46	46	EUR	V	178	133	
		2010	27	27	EUR	42	42	EUR	V	178	133	
		2009	20	20	EUR	23	23	EUR	V	125	102	

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			Mio. EUR	Mio. Valuta		Mio. EUR	Mio. Valuta			Tot. Corp.	Ind. Trucks	
31	Magaziner	2013	13	13	EUR	13	13	EUR	G	60	60	Magaziner Germany FY = Calendar Year
		2012	12	12	EUR	12	12	EUR	G	60	60	
		2011	12	12	EUR	12	12	EUR	G	60	60	
		2010	11	11	EUR	11	11	EUR	G	60	60	
		2009	10	10	EUR	10	10	EUR	G	60	60	
32	MIAG	2013	11	11	EUR	11	11	EUR	G	90	90	Miag Germany FY = Calendar Year
		2012	11	11	EUR	11	11	EUR	G	90	90	
		2011	11	11	EUR	11	11	EUR	G	90	90	
		2010	11	11	EUR	11	11	EUR	G	90	90	
		2009	10	10	EUR	13	13	EUR	G	90	90	

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The Table on the Internet: www.dhf-magazin.com

Conversion Table for the World Ranking List 2012/2013										
Average exchange rates of the European Central Bank based on 1 EUR, to the end of each fiscal year										
Country	Brazil	India	Japan	Sweden	Switzerland	South Korea	Taiwan	USA	PR China	
Jahr	BRL	INR	JPY	SEK	CHF	KRW	TWD	USD	CNY	
2013	3,220800	82,578400	142,420000	8,750300	1,225900	1454,260000	41,294300	1,378300 ¹⁾	1,378800 ²⁾	8,355500
2012	2,703600	69,566000	120,870000	8,336200	1,207200	1406,230000	38,349300	1,319400	1,280500	8,220700
2011	2,415900	68,042000	109,560000	9,164000	1,215600	1498,690000	38,998000	1,323900	1,335600	8,158800
2010	2,217700	63,345000	117,610000	9,389000	1,250400	1499,060000	38,482400	1,336200	1,420700	8,822000
2009	2,511300	60,514000	125,930000	10,219100	1,483600	1666,970000	46,204100	1,440600	1,347900	9,835000
2008	3,243600	68,909730	131,170000	9,438100	1,485000	1839,130000	46,266840	1,391700	1,330800	9,495600

¹⁾ 31.12.2013 ²⁾ 31.03.2014

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